



PRESS RELEASE

November 16, 2022

eCanter showcased at Indonesian Ministry of Transport event at the Bali G20 Summit

- **The all-electric FUSO eCanter truck takes part in an exhibit to highlight Indonesia's commitment to emissions reductions.**
- **Additional customer trials taking place in Jakarta to prepare for the eCanter's future market introduction.**

Kawasaki, Japan/Jakarta, Indonesia – Mitsubishi Fuso Truck and Bus Corporation (MFTBC; headquarters: Kawasaki City, Kanagawa Prefecture; President and CEO: Karl Deppen), is pleased to announce that the official FUSO distributor of Indonesia, PT Krama Yudha Tiga Berlian Motors (hereafter "KTB") is showcasing the all-electric light-duty eCanter truck at the Battery Based Electric Motor Vehicle Exhibition hosted by the Ministry of Transportation of Indonesia. The exhibit, which has been organized alongside the G20 Bali Summit, is running from November 12th to 16th.

The Indonesian government is now focused on green initiatives as one of the major focus areas of its national development strategy, and has positioned Sustainable Energy Transition as one of its three pillars for its 2022 G20 presidency. The exhibit installed in conjunction with the G20 Bali Summit aims to showcase the country's commitment to future mobility solutions that will aid this sustainability shift.

Following this national-level interest in emissions reductions, local industries have also been exploring means of integrating electric vehicles into their fleets. Throughout September and October 2022, KTB collaborated with major logistic transport company PT. Trimitra Trans Persada ("B-Log") to test the eCanter truck during day-to-day operations.

B-Log, which oversees a 3000 strong fleet running in 40 cities across the archipelago, trialed the eCanter in their daily deliveries in the capital city of Jakarta. Routes in areas such as Tangerang, which is home to an international airport and one of the more concentrated urban centers in the larger Jakarta metropolitan area, allowed the logistics company to experience the vehicle's practicality.

This collaboration in Jakarta follows the customer trials which took place during July in Denpasar, Bali, and are part of the preparations taking place to introduce the electric vehicle into the Indonesian market in the coming years. While trials allow for KTB and MFTBC to gain insight into customer needs, usage patterns, and potential challenges during this time, the truck operators and drivers are also

able to familiarize themselves with the new technology. The eCanter is the only electric truck in Indonesia that is being run in such trials under real business conditions. By setting these benchmarks with customers and cross-industry partners in Indonesia, Mitsubishi Fuso and KTB aim to further drive the sustainability shift in this major market.



The eCanter on display at the Battery Based Electric Motor Vehicle Exhibition hosted by the Ministry of Transportation of Indonesia

About the eCanter

The eCanter is the series-produced all-electric truck developed by MFTBC as a solution to urban environmental issues such as noise, exhaust gas and CO₂ emissions. As the eCanter is locally emission-free with its electric motor and produces less noise and vibration compared to conventional diesel-powered vehicles, it is particularly suited to inner-city routes as well as operations during late night and early morning hours. Since its launch in 2017, eCanter trucks have covered a total driving distance of over 6 million kilometers worldwide, and around 450 vehicles have been introduced in Japan, Europe, USA, Australia and New Zealand.

KTB at a Glance

The Indonesian business for the FUSO brand has been managed by PT Krama Yudha Tiga Berlian Motors (KTB), MFTBC's general distribution partner and joint venture with local partner Krama Yudha and Mitsubishi Corporation. FUSO trucks sold in Indonesia are shipped as knock-down kits (KD) from the MFTBC plant in Kawasaki, Japan, before they are locally assembled by PT Krama Yudha Ratu Motors (KRM) in East Jakarta. They are then distributed through KTB. KTB has achieved market leadership with the FUSO brand for over 52 consecutive years. In 2021, it recorded a 46.7% share of the Indonesian commercial vehicles market, supported by positive sales developments in the light-duty segment.

Daimler Truck Asia at a Glance

Daimler Truck Asia (DTA), under Daimler Truck AG, is an organizational unit that jointly operates Mitsubishi Fuso Truck and Bus Corporation (MFTBC) – an icon in the Japanese commercial vehicle industry with 90 years of history with its FUSO brand – and Daimler India Commercial Vehicles (DICV), an up and rising challenger in the Indian market. DTA adopts a strategic business model that allows its group entities to collaborate on product development, production, exports, sourcing and research activity to provide innovative, cutting-edge and best value products to customers. DTA’s vision is “to develop mobility solutions to embrace a better life for people and the planet,” and is aligned with Daimler Truck’s purpose, “For all who keep the world moving.”

MFTBC at a Glance

Based in Kawasaki, Japan, Mitsubishi Fuso Truck and Bus Corporation (MFTBC) is one of Asia's leading commercial vehicle manufacturers, with 89.29% of its shares owned by Daimler Truck AG and 10.71% by various Mitsubishi group companies. An icon in the Japanese commercial vehicle industry with a longstanding history of 90 years with its FUSO brand, MFTBC manufactures a range of commercial vehicles including light, medium, and heavy-duty trucks and buses, and industrial engines for over 170 markets worldwide. In 2017, MFTBC introduced the eCanter, the first all-electric light-duty truck in series-production and in 2019, the Super Great – Japan’s first heavy-duty truck fitted with Level 2 Automated Driving Support Technology, a benchmark in the Japanese commercial vehicle market. MFTBC operates under the umbrella of Daimler Truck Asia, together with its partner organization Daimler India Commercial Vehicles (DICV) in India. This strategic unit allows the entities to collaborate on areas such as product development, parts sourcing and production to provide the best value to customers.

FUSO at a Glance

FUSO is a Daimler Truck brand, offering a range of commercial vehicles from light, medium, and heavy-duty trucks and buses, to industrial engines and connectivity solutions for over 170 markets worldwide. A longstanding landmark in Japan’s commercial vehicle landscape, the brand has leveraged Japanese quality and craftsmanship over the decades. FUSO is particularly renowned for its offerings in the light-duty segment. The Canter light-duty truck claims the top market share in various markets around the world. In 2017 the eCanter became the first series produced all-electric light-duty truck in Japan, establishing FUSO as a pioneer in eMobility. FUSO promises customers a “Future Together,” a bold claim that continues to drive the brand’s contributions to safe and sustainable transport. This year marks the 90th anniversary of the FUSO brand, another milestone in its continuing legacy of setting benchmarks in efficiency, safety, and comfort.

