



P R E S S R E L E A S E

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New light-duty and medium-duty FUSO models presented at GIIAS 2023 in Jakarta

- A special edition Canter and a new Canter Bus model are among the new products exhibited at the largest automotive tradeshow in Indonesia.
- The FUSO booth is also exhibiting a medium-duty Fighter X variant specifically designed for off-road usage.
- The Next Generation all-electric eCanter truck is also being presented in Indonesia for the first time.

Jakarta, Indonesia/ Kawasaki, Japan - Mitsubishi Fuso Truck and Bus Corporation (MFTBC; headquarters: Kawasaki City, Kanagawa Prefecture; President and CEO: Karl Deppen) announces the FUSO brand's participation Indonesia at the GAIKINDO Indonesia International Auto Show (GIIAS), running from August 10 to the 20th. MFTBC and FUSO distributor PT Krama Yudha Tiga Berlian Motors (KTB; headquarters: Jakarta, President Director: Nobukazu Tanaka) are presenting several new products for the Indonesian market, including a new microbus model and new medium-duty truck variant.

In celebration of the 60th anniversary of the light-duty Canter truck, KTB is showing a special-edition Canter with driver-supportive features such as an attention monitoring system, and a smartphone-compatible touchscreen and audio system. The truck, which is limited to 60 units in sales, also comes with seating upholstery designed with the 60th anniversary logo. The FUSO brand's beloved truck has consistently remained the market leader of the light-duty segment since its introduction into the Indonesian market over 50 years ago.

The Next Generation eCanter is also making its Indonesian debut at this year's GIIAS. Although previous models of the eCanter were exhibited at prior events, it is the first time that the latest model of the all-electric truck is being shown locally. Sales of the eCanter are scheduled to begin in the greater Jakarta area during 2024. The eCanter is first OEM-produced electric truck to have sales announced in Indonesia, further symbolizing the FUSO brand's leadership within the market.

Other highlights of this year's FUSO booth at GIIAS include the newly unveiled Canter Bus. Based on the Canter FE 71 chassis, it is the latest addition to the Euro IV-compliant bus lineup offered by KTB to match customer needs from the tourism industry. Among the updates from the previous generation are: a longer body with more seating capacity, additional luggage space, USB chargers for passengers, and an improved audio system.

For the medium-duty segment, KTB is exhibiting a variant of the Fighter X truck that has been especially designed for off-road usage. In resource-rich Indonesia, medium-duty trucks are often operated in unpaved areas. This particular Fighter X variant is ruggedly designed with a higher ground clearance, radiator guard,

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and a matte black front grill area that is more accommodating off-road terrain. The vehicle's exhibition at GIIAS follows its initial launch in March 2023.

In addition to these new products, KTB is also featuring its unique offerings in the customer service area. At the GIIAS booth, the distributor presents a Canter truck modified into a mobile servicing station. There are currently over 120 Mobile Workshop Service units active throughout Indonesia. Operating out of major dealerships, mechanics and customer service staff are able to travel directly to customers in need, answering to maintenance and repair requests. In conjunction with digital solutions such as the Runner 3.0 telematics platform and the MyFUSO app allowing for easy service booking and purchase simulations, customer service in Indonesia is focusing heavily on convenience and accessibility to support business efficiency and uptime.

Indonesia continues to be the FUSO brand's largest overseas market in sales volume. The demand for commercial vehicles is expected to develop at steady pace in the rapidly evolving economy. MFTBC and KTB together remain committed to reflecting customer needs in the local product lineup and service solutions, while looking forward to the future of e-mobility.



The Next Generation eCanter



The 60th anniversary edition Canter for the Indonesian market

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The Fighter X for off-road terrain

About the eCanter

The eCanter is the Japanese market's first series-produced, all-electric truck developed by MFTBC as a solution to urban environmental issues such as noise, exhaust gas, and CO2 emissions. As the eCanter is locally emission-free with its electric motor and produces less noise and vibration compared to conventional diesel-powered vehicles, it is particularly suited to inner-city routes as well as operations during late night and early morning hours. After the launch of the first model in 2017, MFTBC released an improved model with enhanced safety equipment in August 2020. Since its launch, the truck has been chosen by customers in Japan, Europe, the United States, Australia, and New Zealand. In March 2023, MFTBC opened orders for the fully remodeled eCanter with a significantly expanded number of variants to cater to diverse business needs. The new model is also scheduled to be rolled out in additional overseas markets.

MFTBC at a Glance

Based in Kawasaki, Japan, Mitsubishi Fuso Truck and Bus Corporation (MFTBC) is one of Asia's leading commercial vehicle manufacturers, with 89.29% of its shares owned by Daimler Truck AG and 10.71% by various Mitsubishi group companies. An icon in the Japanese commercial vehicle industry with a longstanding history of over 90 years with its FUSO brand, MFTBC manufactures a range of commercial vehicles including light, medium, and heavy-duty trucks and buses, and industrial engines for over 170 markets worldwide. In 2017, MFTBC introduced the eCanter, the first all-electric light-duty truck in series-production and in 2019, the Super Great – Japan's first heavy-duty truck fitted with Level 2 Automated Driving Support Technology, a benchmark in the Japanese commercial vehicle market. MFTBC operates under the umbrella of Daimler Truck Asia, together with its partner organization Daimler India Commercial Vehicles (DICV) in India. This strategic unit allows the entities to collaborate on areas such as product development, parts sourcing and production to provide the best value to customers.

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FUSO at a Glance

FUSO is a Daimler Truck brand, offering a range of commercial vehicles from light, medium, and heavy-duty trucks and buses, to industrial engines and connectivity solutions for over 170 markets worldwide. A longstanding landmark in Japan's commercial vehicle landscape, the brand has leveraged Japanese quality and craftsmanship to set benchmarks in efficiency, safety, and comfort for 90 years. FUSO is particularly renowned for its offerings in the light-duty segment. The Canter light-duty truck claims the top market share in various markets around the world. In 2017 the eCanter became the first series produced all-electric light-duty truck in Japan, establishing FUSO as a pioneer in eMobility. FUSO promises customers a "Future Together," a bold claim that continues to drive the brand's contributions to safe and sustainable transport.

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